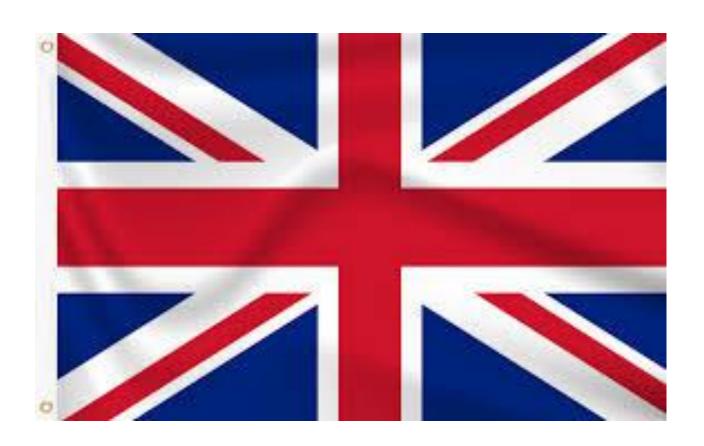
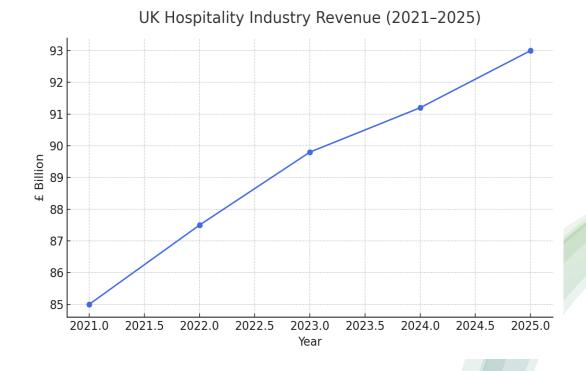
# Market Overview- Hospitality Industry



In 2025, the UK's hospitality sector is navigating a challenging landscape marked by rising operational costs, labor shortages, and shifting consumer behaviors. Despite these hurdles, opportunities arise for businesses that can adapt to evolving demands, emphasizing value, sustainability, and unique experiences.

## **Economic Contributions & Employment**

The UK hospitality industry contributes over £90 billion annually to the economy, generating £50 billion in tax revenue and employing approximately 3.5 million people. However, the sector faces significant challenges, with insolvencies reaching their highest levels since the 2008/09 financial crisis. In January 2025 alone, nearly 2,000 hospitality businesses failed, an 11% increase from the previous year. Rising costs, including increased National Insurance contributions and a 7% hike in the National Living Wage, are driving job losses and financial strain across the industry.



# **Current Trends & Challenges**

### **Staffing Shortages:**

The sector continues to face severe labour shortages, especially in front-of-house roles, kitchen staff, and housekeeping, driven by Brexit-related workforce shifts and high employee turnover.

#### **Rising Operating Costs:**

Increased National Living Wage, energy prices, and ingredient costs are significantly squeezing margins, particularly for independent businesses.

### **Experience-Focused Offerings:**

Consumers are prioritizing unique, social, and immersive experiences over traditional dining, encouraging hotels and restaurants to innovate with themed events and custom menus.

#### **Digital Reservations & Contactless Tech:**

Mobile ordering, digital reservations, and cashless payments have become essential, requiring investment in new technology platforms.

#### **Sustainability Demands:**

Diners and guests increasingly expect environmentally responsible practices, including zero-waste kitchens, carbon labelling, and local sourcing.

Source: Hospitality Insolvencies Hit 2000

